



Creating solutions.
Delivering results.

BUILDING SERVICE CONTRACTORS

Supply management practices to reduce cost and increase efficiency

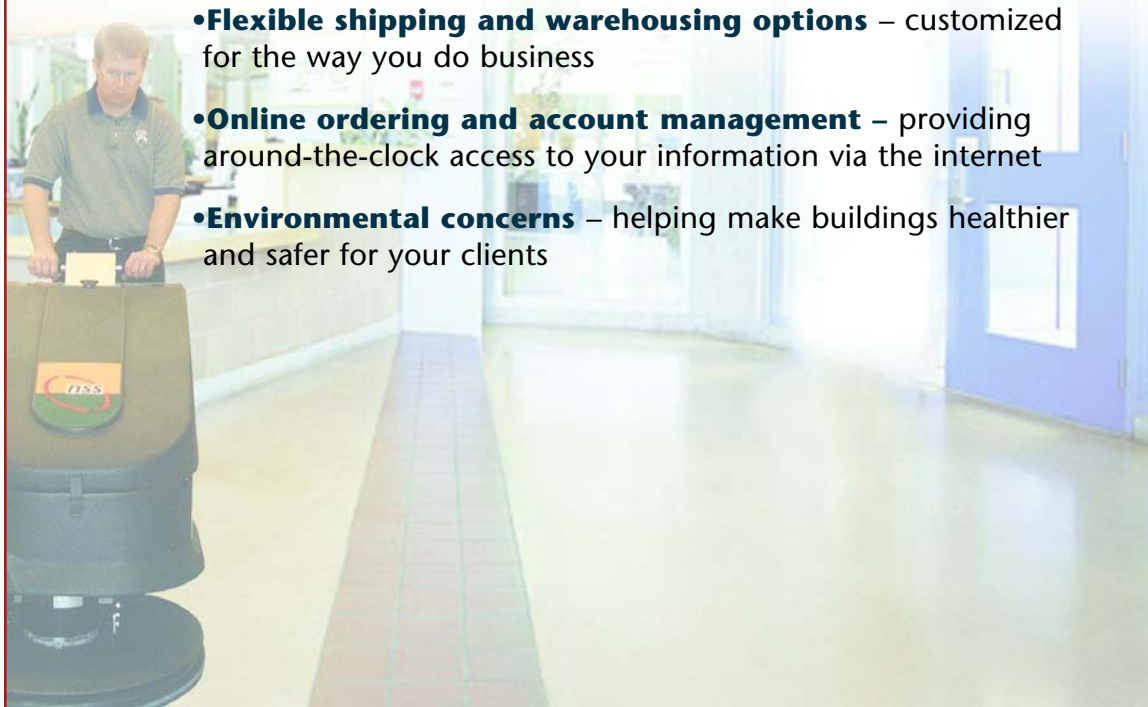
Keeping your contract cleaning business running smoothly and economically gets more difficult every day. Managing employees, staying out in front of new technologies, and controlling rising supply costs all put added strain on delivering consistent quality service to your customers.

North American can help. With the complete resources and systems to manage your facility's supplies from procurement to delivery, we work with your team to deliver innovative ideas that improve your business processes and drive costs out of your operations.

Helping you get the most out of your resources

At North American, we have the experts on staff to help you build customized supply management programs to tackle your toughest challenges:

- **Employee education and training** – getting employees up to speed quickly with training programs and online resources
- **New products and technologies** – keeping you informed on the latest cleaning innovations and labor-saving applications
- **Managing your janitorial equipment inventory** – comprehensive online system to more efficiently maintain your janitorial equipment assets, including replacement planning, preventative maintenance, warranties and repair, and record keeping
- **Flexible shipping and warehousing options** – customized for the way you do business
- **Online ordering and account management** – providing around-the-clock access to your information via the internet
- **Environmental concerns** – helping make buildings healthier and safer for your clients



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Expanding the capability and capacity of your organization

You can trust North American to help you source all of your facility supplies and janitorial equipment, as well as other products and services, providing the comprehensive resources you need to create and sustain long-term efficiencies:

- State-of-the-art warehousing and distribution facilities
- Broadest and deepest inventories of products and supplies, including our own value brand offering
- Best-in-class network of supplier partners
- Extensive communication tools
- Full scale e-commerce technology and support
- Exceptional customer service

A commitment of real partnership

Our expertise extends well beyond supplying the products and equipment you need to effectively manage your properties – providing the information, processes, training, and exceptional support to maximize operational efficiencies and improve customer service.

At North American, we create systems and programs around the way you need to do business that are both efficient and profitable. As your partner, we can help you get the most value for your limited supply dollars and work effectively within your clients' cleaning budgets.

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